

# Ripandeep Singh Lamba

437-663-0277 • 99 Cookview Dr, Brampton, ON L6R 3T9

✉ chefripansingh@gmail.com [in](https://www.linkedin.com/in/ripandeep-singh-lamba-823403192) linkedin.com/in/ripandeep-singh-lamba-823403192

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## SUMMARY

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- **Versatile professional** with experience in retail sales, HR operations, and culinary arts.
- Proven track record of **success** in inventory management, visual merchandising, store operations, and customer service.
- **Strong interpersonal skills** and ability to build rapport with customers and colleagues.
- **Passionate about culinary arts** and dedicated to delivering exceptional service.
- **Adaptable** to changing market conditions and committed to achieving **positive results**.
- **Results-oriented** professional seeking to contribute to the growth and success of a dynamic organization.

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## EXPERIENCE

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### Sales Associate

Hudson Bay

October 2023 - Present, Brampton, Ontario · On-site

As a Sales Associate at Hudson Bay, I consistently exceeded sales goals by providing exceptional customer service and product knowledge. I thrived in a fast-paced environment, effectively managing multiple tasks and prioritizing customer needs. My ability to build rapport with customers and identify their individual needs resulted in increased sales and positive customer feedback.

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### Travel Agent

Freelance

January 2023 - Present, Freelancer

As a travel agent I work with my clients to understand their travel needs and budget, and then booking their flights, accommodations, activities, and other travel arrangements. I also provide clients with travel advice and support, and resolving any issues that may arise during their trip.

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### Assistant Manager

Callstem Software LLP

December 2022 - July 2023, Ludhiana, Punjab, India

As an Assistant Manager, I was responsible for planning, organizing, and executing tasks related to software development, IT infrastructure management, and other IT services. Also i was solely responsible for delegating work to team members, tracking progress, and ensuring that deadlines are met.

**Skills:** Task Management · Supervisory Skills · Customer Relationship Management (CRM) · Business Development · Sales Management

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### Assistant Manager

The Diet Saga

July 2019 - October 2022, Ludhiana, Punjab, India · On-site

I worked closely with the Manager to oversee the day-to-day operations of the restaurant, ensuring smooth and e client service. I was responsible for maintaining high standards of food quality, cleanliness, and customer satisfaction. My exceptional leadership skills and ability to multitask were essential in managing a team of talented individuals and fostering a positive work environment.

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### Supervisor

Tommy Hilfiger

July 2017 - October 2020, Ludhiana, Punjab, India · On-site

As a Supervisor at Tommy Hilfiger, I played a crucial role in ensuring the smooth operation of the store and delivering an exceptional customer experience. I was responsible for overseeing the daily activities of the showroom, managing a team of sales associates, and driving sales performance.

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## EDUCATION

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### Diploma in Culinary Skills

Humber Polytechnic, Toronto

- Currently Pursuing

### Post Graduate Diploma In Human Resource Management

Niagara College Toronto

- 2023-24

### Bachelor's Degree, B.A with Economics & Psychology

S.C.D Government College, Ludhiana-Punjab

- 2019 • First Grade

### Aviation Hospitality and Tourism Management Diploma

Frankfinn Airhostess Training Institute

- 2017

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## SKILLS

- **Communication:** Effectively conveying information and ideas, actively listening, and maintaining professional communication.
- **Team Leadership:** Inspiring and motivating teams to achieve goals, fostering collaboration, and creating a positive work environment.
- **Problem-Solving:** Identifying and analysing challenges, developing innovative solutions, and implementing effective strategies.
- **Time Management:** Prioritizing tasks, meeting deadlines, and efficiently utilizing time to achieve objectives.
- **Adaptability:** Quickly adjusting to change, embracing new challenges, and effectively managing shifting priorities.
- **Culinary Skills:** Demonstrated proficiency in culinary techniques, food preparation, and recipe development.
- **Food Safety:** Adherence to food safety standards and regulations to ensure safe food handling and preparation.
- **Inventory Management:** Efficiently managing food inventory, minimizing waste, and optimizing costs.

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## Interpersonal Skills

Multitasking, Teamwork, Team Management, Supervisory Skill

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## Industry Knowledge

Hospitality Management, Retail, Operations Management, Target Marketing, Task Management, Customer Relationship Management (CRM), Business Development, Sales Management, Product Knowledge, Hiring, Retail Sales, Styling

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## Tools & Techniques

Point of Sale (POS) Systems

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## Reference

Aastha vaid

**Area Head**

Aastha.vaid@th-india.com